

Consolidated 2020 Budget							Budget %	
	2017 Actual	2018 Actual	2019 Projection	2019 Budget	2020 Budget	Change YoY		
Operating Revenue (Fares)								
Passenger Fares	98,224	101,791	97,516	103,500	105,000	1%	1	
WD/VP	265,129	254,753	248,864	265,000	260,000	-2%	2	
	<u>363,353</u>	<u>356,544</u>	<u>346,380</u>	<u>368,500</u>	<u>365,000</u>	-1%		
Non-Operating Revenue								
Sales Tax	4,258,175	4,807,028	4,686,925	3,936,179	4,054,264	3%	3	
Operating Grants	2,913,315	3,378,164	3,098,248	3,189,554	3,049,288	-4%	4	
Rental Income	181,205	180,439	188,794	143,227	179,520	25%	5	
Investment Income	44,156	106,978	161,081	45,000	50,000	11%	6	
Other income	277,418	350,089	239,246	199,233	61,510	-69%	7	
	<u>7,674,269</u>	<u>8,822,698</u>	<u>8,374,294</u>	<u>7,513,193</u>	<u>7,394,582</u>	-2%		
Operating Reserves Allocation					143,194		19	
Total Revenue	<u>8,037,622</u>	<u>9,179,242</u>	<u>8,720,674</u>	<u>7,881,693</u>	<u>7,902,776</u>	0%		
Expenses								
Wages & Benefits	5,127,618	4,975,696	5,202,300	5,919,743	6,293,321	6%	8	
Contracted Services	254,849	353,117	229,842	208,223	160,142	-23%	9	
Fuel	331,502	389,011	336,618	400,250	377,450	-6%	10	
Vehicle/Facility Repair & Maintenance	268,631	319,553	333,944	351,750	315,075	-10%	11	
Insurance Premium	238,034	238,506	212,745	235,477	242,000	3%	12	
Intergovernmental - Audit Fees	26,604	29,411	38,125	31,000	33,000	6%	13	
Facility Rent and Park & Ride	27,662	28,930	31,007	32,000	32,500	2%	14	
Utilities	117,810	124,471	124,957	139,781	137,508	-2%	15	
Supplies	93,803	109,087	286,387	132,220	103,856	-21%	16	
Training & Meetings	26,433	29,439	37,636	74,705	47,035	-37%	17	
Other Operating Expenses	131,735	253,846	122,129	174,363	160,889	-8%	18	
Total Expense	<u>6,644,681</u>	<u>6,851,067</u>	<u>6,955,690</u>	<u>7,699,512</u>	<u>7,902,776</u>	3%		
Net Income (Loss)	<u>1,392,941</u>	<u>2,328,175</u>	<u>1,764,984</u>	<u>182,181</u>	<u>-</u>			
Operating Reserves Allocation		(699,494)		(120,000)	-		19	
Net Income (Loss) Net Reserves Allocated	<u>1,392,941</u>	<u>1,628,681</u>	<u>1,764,984</u>	<u>62,181</u>	<u>-</u>			

Revenue						Budget %
	2017 Actual	2018 Actual	2019 Projection	2019 Budget	2020 Budget	Change YoY
Fares: Out of County	65,282	71,682	72,925	70,000	73,000	4%
Fares: Adult Pass	28,544	26,265	20,740	29,000	28,000	-3%
Fares: Reduced Pass	2,394	2,486	2,310	2,500	2,500	0%
Fares: Youth Pass	2,003	1,358	1,542	2,000	1,500	-25%
Fares: Vanpool	73,306	59,174	60,053	70,000	60,000	-14%
Fares: Worker/Driver	191,824	195,579	188,811	195,000	200,000	3%
LMTAAA Volunteer Donations	2,798	2,429	789	2,000	1,000	-50%
Sales of Maintenance Services	5,325	4,167	4,091	5,000	5,000	0%
Rental of Bldgs and Other Property	10,397	17,597	21,843	17,597	21,500	22%
TCC Event Rental	30,895	26,266	24,391	25,000	32,020	28%
TCC Tenant Rental	139,913	136,577	142,560	100,630	126,000	25%
Investment Interest Income	44,156	106,978	161,081	45,000	50,000	11%
Insurance Recoveries	11,104	36,346	17,574	2,500	2,500	0%
Sales Tax Interest Income	3,640	6,785	6,657	2,323	3,000	29%
Other Non-Transportation Revenue	28,561	33,095	37,316	33,000	6,600	-80%
Sales and Use Tax Revenue	4,258,175	4,807,028	4,686,925	3,936,179	4,054,264	3%
WSTIP Safety, Training, Recognition	2,500	2,500	5,421	2,500	4,500	80%
Other State Grants	194,390	226,000	136,122	113,000	-	
Operating Grant	2,913,315	3,378,164	3,180,525	3,189,554	3,049,288	-4%
DSHS TitleIII LMTAAA Volunteer Program	29,100	38,768	31,216	38,910	38,910	0%
	8,037,622	9,179,244	8,802,952	7,881,693	7,759,582	-2%

Expenses	2016 Actual	2017 Actual	2018 Actual	2019 Projection	2019 Budget	2020 Budget	Budget % Change YoY
Salaries and Wages	2,760,122	2,749,041	2,814,811	2,777,908	3,036,106	3,313,525	9%
Salaries and Wages Overtime	67,615	53,634	64,833	61,168	60,639	56,604	-7%
Training Wages	1,372	-	-	-	-	-	
Retroactive Wages	364	-	-	-	-	-	
Board Stipends	4,620	3,300	3,480	2,963	4,320	4,320	0%
Other Salaries and Wages	102,058	13,297	7,084	6,152	-	-	
Employer's FICA Expense	261,304	252,638	256,880	249,176	271,128	295,104	9%
PERS Pension Plan	363,409	383,668	417,082	412,039	489,639	504,516	3%
Pension Expense	615	(247,061)	(357,899)	-	-	-	
Medical Insurance	1,017,367	1,081,822	934,487	928,335	1,122,745	1,097,137	-2%
Dental /Vision Insurance	104,079	97,141	88,846	86,106	101,727	105,321	4%
Life Insurance/LTD	17,524	18,524	18,382	19,044	20,677	22,226	7%
Unemployment Insurance	8,624	22,187	40,925	10,952	25,000	15,000	-40%
Labor and Industries Insurance	192,858	208,757	214,311	225,013	270,696	283,347	5%
Vacation Pay	212,473	221,470	227,359	171,020	218,434	238,851	9%
Holiday Pay	114,976	121,595	122,228	91,779	136,149	148,608	9%
Sick Leave Pay	114,122	112,793	105,117	119,701	120,485	131,517	9%
Employer's PFML Expense	-	-	-	-	-	5,789	
Other Paid Absence	27,887	33,962	30,602	29,620	31,118	33,796	9%
Other Fringe Benefits	-	-	-	-	1,500	-	
Wellness Expense	324	73	1,889	1,377	5,000	15,000	200%
Uniform Allowance	14,435	14,385	19,570	13,919	16,800	15,220	-9%
Driver Safety Training	-	-	-	-	100	100	0%
Tuition Reimbursement	-	-	-	-	2,500	2,500	0%
Tool Allowance	3,070	2,975	2,450	1,686	3,000	3,100	3%
Phone Allowance	2,110	1,719	200	-	-	-	
Employee Recognition	2,363	3,884	3,984	5,296	6,980	16,740	140%
Publication Fees	4,544	2,773	3,502	2,799	2,500	2,850	14%
Professional and Technical Services	24,188	25,032	128,731	61,547	6,900	20,300	194%
Legal Services	56,347	55,523	27,526	31,950	50,000	32,000	-36%
Temporary Help	-	-	-	1,295	-	-	
Laundry	3,190	2,982	2,675	2,790	3,300	2,900	-12%
Repair/Maintenance by Other	47,751	56,241	102,166	107,570	69,650	44,900	-36%
Contract Services	138,912	142,916	162,598	103,544	118,630	75,785	-36%
Security Service	1,432	900	2,007	611	1,700	475	-72%
Drug & Alcohol Testing	5,394	4,792	6,025	4,558	5,193	5,832	12%
Printing	29,938	27,339	37,058	17,466	24,325	14,975	-38%
Postage	2,864	1,784	1,702	1,275	2,040	1,390	-32%
CDL Testing/DMV Check	1,539	1,026	1,526	31	3,400	3,400	0%

Expenses	2016 Actual	2017 Actual	2018 Actual	2019 Projection	2019 Budget	2020 Budget	Budget % Change YoY
Other Services	4,447	3,938	5,185	4,046	6,240	5,440	-13%
Fuel and Lubricants	279,867	331,502	389,011	336,618	400,250	377,450	-6%
Tires and Tubes	40,127	38,251	33,082	37,860	42,000	41,600	-1%
Incidental Expense	801	6	-	-	350	250	-29%
Facility Repair/Maintenance	11,758	13,907	30,555	34,982	40,100	19,175	-52%
Operating Supplies	1,483	1,049	4,750	1,645	2,350	2,350	0%
Office Supplies	12,036	8,910	10,313	13,990	13,875	12,550	-10%
Shop Supplies	13,308	10,613	11,922	10,687	13,000	9,000	-31%
Cleaning/Sanitation Supplies	9,386	8,933	10,954	10,650	14,100	11,190	-21%
Safety Training Material & Supply	2,398	1,512	2,809	2,074	2,010	9,700	383%
Shelter Supplies	515	978	558	12,945	6,000	2,000	-67%
Vehicle Maintenance Parts	221,708	160,233	153,751	153,532	200,000	209,400	5%
Software	1,660	2,113	3,114	16,373	3,500	3,200	-9%
Communications Equipment	26,089	(342)	1,236	2,266	4,000	2,000	-50%
IT Equipment	14,652	17,475	9,526	146,497	18,500	13,125	-29%
Small Tools & Equipment	9,371	7,709	4,713	30,035	13,600	10,500	-23%
Safety Supplies	2,350	2,297	1,634	3,714	1,900	2,600	37%
Small Equipment & Furniture	10,276	3,209	7,463	13,230	12,520	8,276	-34%
Small Tools Replacement/Repair	-	223	1,336	3,541	500	1,000	100%
Water and Sewer	9,184	10,115	10,542	9,970	11,150	11,308	1%
Mobile Radio Service	20,956	19,932	20,052	20,746	20,000	20,000	0%
Garbage	6,274	6,957	8,364	8,923	8,750	8,850	1%
Gas	19,198	18,381	19,933	20,676	23,725	23,809	0%
Electric	65,559	59,717	60,369	60,875	66,500	65,170	-2%
Telephone Service	20,308	19,334	21,597	20,792	25,040	23,441	-6%
Internet Services	4,557	3,305	3,667	3,721	4,616	4,930	7%
Insurance Premium	194,978	238,034	238,506	212,745	235,477	242,000	3%
Taxes	3	750	683	335	1,000	250	-75%
Property Tax	54	54	54	86	100	125	25%
Veh License/Registration Fee	63	370	936	397	800	800	0%
Leasehold Tax	-	618	141	-	1,000	-	
Purchased Transportation	1,794	-	-	-	-	-	
Dues, Memberships, Subscriptions	26,887	32,908	32,368	37,231	37,208	32,599	-12%
Travel & Meeting Expense MTA	21,387	18,378	22,039	28,499	39,350	32,905	-16%
Travel Expense - VD Program	29,658	35,653	39,366	31,814	42,000	42,000	0%
Conference Registration	7,330	2,330	5,145	4,829	10,280	7,200	-30%
Training / Seminars	6,233	5,725	2,255	4,308	25,075	6,930	-72%
Travel Tolls	-	-	-	7	-	-	
Advertising/Promotion Media	26,717	18,139	19,970	21,843	41,265	45,588	10%

Expenses	2016 Actual	2017 Actual	2018 Actual	2019 Projection	2019 Budget	2020 Budget	Budget % Change YoY
Intergovernmental Audit Fees	27,468	26,604	29,411	38,125	31,000	33,000	6%
Other Misc Expenses	6,411	1,301	100,072	4,586	4,150	3,500	-16%
Bank Service Charges	711	851	-	-	-	-	
Credit Card Fees	7,047	6,729	6,699	7,058	6,800	6,800	0%
Passenger Parking Facilities	16,545	24,062	25,054	26,923	27,500	28,000	2%
Rent - Equipment	-	-	277	-	-	-	
Rent - Office	3,600	3,600	3,600	4,084	4,500	4,500	0%
Office Equipment Lease	7,408	7,203	5,922	3,743	5,050	5,137	2%
	<u>6,902,350</u>	<u>6,644,679</u>	<u>6,851,069</u>	<u>6,955,691</u>	<u>7,699,512</u>	<u>7,902,776</u>	<u>3%</u>
Net Income	<u>816,505</u>	<u>1,392,943</u>	<u>2,328,175</u>	<u>1,847,261</u>	<u>182,181</u>	<u>(143,194)</u>	
Operating Reserves Allocation					120,000	(143,194)	
Net Income (Loss) Net Reserves Allocated	<u>816,505</u>	<u>1,392,943</u>	<u>2,328,175</u>	<u>1,847,261</u>	<u>62,181</u>	<u>-</u>	